



Learn more at  
[kossindustrial.com](http://kossindustrial.com)



## What We Do

### Our products

We are a leading manufacturer of custom stainless steel equipment and a preferred provider of quality products and services to the dairy, food, beverage and other sanitary industries. Our vast product offering includes:

- Custom processing equipment
- Process skids
- Product conveyance and transport
- Separation, filtration and straining
- Tanks and vessels
- Cleaning and sanitation
- Pumps, motors and valves
- Heat exchangers and heat transfer
- Plant outfitting
- Sanitary fittings, tubing and pipe
- Instrumentation and automation
- Used and reconditioned equipment and components
- Large parts inventory
- Equipment trials and rentals

### Our services and capabilities

#### Custom Fabrication & Finishing

- Welding, rolling and forming, metal cutting, tube and pipe branching, polishing, blasting and deburring
- Highly-skilled team known for their superior craftsmanship

#### CNC Machining & Waterjet Cutting

- Reliable, state-of-the-art equipment ensures accuracy, consistency and efficiency

#### Engineering & Design

- Design, optimization and retrofitting of equipment, lines, systems and processes
- Consulting, training and on-site assistance

#### Electrical Engineering & Automation

- Design, fabrication and testing of control panels
- Instrument calibration
- Machine and process programming

#### Installation, Service & Repair

Our Road Crew is available for:

- New installation start-ups, equipment setting, modifications, additions and removals
- Maintenance shut-downs
- Utility piping, sanitary process piping and emergency piping
- Emergency breakdowns
- Troubleshooting, maintenance and on-site training

#### Service Department

- Modification, service and repair of pumps, valves, heat exchangers, separators and more
- Membrane replacement and ASME pressure vessel testing and repair
- Parts, spares and service kits

#### Contract Manufacturing

- Use our machine shop as your machine shop for one-off prototypes or long production runs

**From grinders to gaskets, CIP systems to starter tanks, conveyors to clean outs ... Koss has you covered.**



We are a leading manufacturer of custom stainless steel processing equipment and a preferred provider of quality products and services to the cheese, food, beverage and other sanitary industries.



## How We Do It

### Fast facts

#### 1978

Year founded by brothers Joe and John Koss, licensed cheese-makers who preferred enhancing the equipment to making cheese

#### Family-Owned

Currently owned and operated by the second generation of the Koss family

#### 85+ and Growing

Number of employees focused on superior craftsmanship and excellent customer service

#### 55,000 Square Feet

Size of our manufacturing facility located in Green Bay, Wisconsin



### We understand what's important to you

#### Solutions that keep your products and your people safe

*We know you're committed to safety. So are we.*

- We make equipment and offer products that meet or exceed industry standards.
- We design with your facility and the operator in mind.
- Our expertise can help you avoid product quality and staff safety issues.

#### Reducing waste, energy use and costs

*We know you focus on maximizing plant efficiency and productivity. So do we.*

- We understand the need to reduce maintenance and downtime so we build with your processes and facility in mind.
- We have experience with water-recovery, reducing energy consumption and trimming product waste.
- We're dedicated to helping you choose the right products, at the right price for your specific applications.

#### Effective use of space and staff

*We know you want automated solutions and a well-planned facility. We deliver.*

- We work with you to keep traffic lanes open and equipment footprints smaller.
- The Koss Road Crew can supplement your maintenance team by providing on-site maintenance, modifications and training.
- We offer solutions using the latest in automation technology.

#### Making wise investments for the future

*We know you want quality and value. We hear you.*

- It's not unusual to run across Koss equipment standing up to 35+ years of use.
- We put Koss quality and craftsmanship into every project we do.
- Our reliability, durability and sanitary, safe designs make Koss equipment an incredible long-term value.

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**When you partner with Koss,  
you're working with people who take pride  
in delivering what matters to you.**

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